



# TOWN OF STRATFORD

## RESOLUTION

### No. INC009-2022 Snow Removal Contract – Town, Utility and Seniors Properties

Motion Carried ✓  
Motion Lost             
Motion Withdrawn           

Council Chambers  
Town Hall  
November 9, 2022

Committee Infrastructure  
Moved by Deputy Mayor Gary Clow  
Seconded by Councillor Derek Smith

**WHEREAS** tenders for snow removal for Town, Utility and Seniors properties were received as follows:

**MacRae's Backhoe and Trucking:**

Snow removal from Town Properties	Price	HST	Total
Fixed Rate 2022/2023	\$38,000.00	\$5,700.00	\$43,700.00
Fixed Rate 2023/2024	\$39,500.00	\$5,925.00	\$45,425.00
Fixed Rate Optional Year 2024/2025	\$40,000.00	\$6,000.00	\$46,000.00
Fixed Rate Optional Year 2025/2026	\$41,500.00	\$6,225.00	\$47,725.00
<b>Snow removal from Seniors Property</b>			
Fixed Rate 2022/2023	\$2,500.00	\$375.00	\$2,875.00
Fixed Rate 2023/2024	\$2,500.00	\$375.00	\$2,875.00
Fixed Rate Optional Year 2024/2025	\$2,750.00	\$412.50	\$3,162.50
Fixed Rate Optional Year 2025/2026	\$2,750.00	\$412.50	\$3,162.50
<b>Snow removal from Utility Property</b>			
Fixed Rate 2022/2023	\$11,500.00	\$1,725.00	\$13,225.00
Fixed Rate 2023/2024	\$11,500.00	\$1,725.00	\$13,225.00
Fixed Rate Optional Year 2024/2025	\$12,500.00	\$1,875.00	\$14,375.00
Fixed Rate Optional Year 2025/2026	\$12,500.00	\$1,875.00	\$14,375.00
<b>Hourly Rate for Additional Work</b>			
2022/2023	\$160.00	\$24.00	\$184.00
2023/2024	\$160.00	\$24.00	\$184.00
Optional Year 2024/2025	\$170.00	\$25.50	\$195.50
Optional Year 2025/2026	\$170.00	\$25.50	\$195.50
<b>Total Fixed Rate 2022/2023</b>	<b>\$52,000.00</b>	<b>\$7,800.00</b>	<b>\$59,800.00</b>
<b>Total Fixed Rate 2023/2024</b>	<b>\$53,500.00</b>	<b>\$8,025.00</b>	<b>\$61,525.00</b>

**PD Construction:**

<b>Snow removal from Town Properties</b>	<b>Price</b>	<b>HST</b>	<b>Total</b>
Fixed Rate 2022/2023	\$23,000.00	\$3,450.00	\$26,450.00
Fixed Rate 2023/2024	\$23,000.00	\$3,450.00	\$26,450.00
Fixed Rate Optional Year 2024/2025	\$24,000.00	\$3,600.00	\$27,600.00
Fixed Rate Optional Year 2025/2026	\$24,000.00	\$3,600.00	\$27,600.00
<b>Snow removal from Seniors Property</b>			
Fixed Rate 2022/2023	\$7,000.00	\$1,050.00	\$8,050.00
Fixed Rate 2023/2024	\$7,000.00	\$1,050.00	\$8,050.00
Fixed Rate Optional Year 2024/2025	\$7,500.00	\$1,125.00	\$8,625.00
Fixed Rate Optional Year 2025/2026	\$7,500.00	\$1,125.00	\$8,625.00
<b>Snow removal from Utility Property</b>			
Fixed Rate 2022/2023	\$13,000.00	\$1,950.00	\$14,950.00
Fixed Rate 2023/2024	\$13,000.00	\$1,950.00	\$14,950.00
Fixed Rate Optional Year 2024/2025	\$13,800.00	\$2,070.00	\$15,870.00
Fixed Rate Optional Year 2025/2026	\$13,800.00	\$2,070.00	\$15,870.00
<b>Hourly Rate for Additional Work</b>			
2022/2023	\$100.00	\$15.00	\$115.00
2023/2024	\$100.00	\$15.00	\$115.00
Optional Year 2024/2025	\$105.00	\$15.75	\$120.75
Optional Year 2025/2026	\$105.00	\$15.75	\$120.75
<b>Total Fixed Rate 2022/2023</b>	<b>\$43,000.00</b>	<b>\$6,450.00</b>	<b>\$49,450.00</b>
<b>Total Fixed Rate 2023/2024</b>	<b>\$43,000.00</b>	<b>\$6,450.00</b>	<b>\$49,450.00</b>

**Downeast Landscaping:**

<b>Snow removal from Town Properties</b>	<b>Price</b>	<b>HST</b>	<b>Total</b>
Fixed Rate 2022/2023	\$28,000.00	\$4,200.00	\$32,200.00
Fixed Rate 2023/2024	\$28,000.00	\$4,200.00	\$32,200.00
Fixed Rate Optional Year 2024/2025	\$28,500.00	\$4,275.00	\$32,775.00
Fixed Rate Optional Year 2025/2026	\$28,500.00	\$4,275.00	\$32,775.00
<b>Snow removal from Seniors Property</b>			
Fixed Rate 2022/2023	\$3,900.00	\$585.00	\$4,485.00
Fixed Rate 2023/2024	\$3,900.00	\$585.00	\$4,485.00
Fixed Rate Optional Year 2024/2025	\$3,950.00	\$592.50	\$4,542.50
Fixed Rate Optional Year 2025/2026	\$4,000.00	\$600.00	\$4,600.00
<b>Snow removal from Utility Property</b>			
Fixed Rate 2022/2023	\$14,500.00	\$2,175.00	\$16,675.00
Fixed Rate 2023/2024	\$14,500.00	\$2,175.00	\$16,675.00
Fixed Rate Optional Year 2024/2025	\$15,000.00	\$2,250.00	\$17,250.00
Fixed Rate Optional Year 2025/2026	\$15,000.00	\$2,250.00	\$17,250.00
<b>Hourly Rate for Additional Work</b>			
2022/2023	\$115.00	\$17.25	\$132.25
2023/2024	\$115.00	\$17.25	\$132.25
Optional Year 2024/2025	\$120.00	\$18.00	\$138.00
Optional Year 2025/2026	\$120.00	\$18.00	\$138.00
<b>Total Fixed Rate 2022/2023</b>	<b>\$46,400.00</b>	<b>\$6,960.00</b>	<b>\$53,360.00</b>
<b>Total Fixed Rate 2023/2024</b>	<b>\$46,400.00</b>	<b>\$6,960.00</b>	<b>\$53,360.00</b>

**AND WHEREAS** PD Construction had the lowest overall tender bid for all properties combined.

**BE IT RESOLVED THAT** PD Construction be awarded the contract for Snow removal from Town, Utility, and Seniors properties for the calendar years 2022/2023 and 2023/2024, with the option to extend the contract for two additional seasons.

***This resolution bears the recommendation of the Infrastructure Committee as discussed at a meeting held on October 17, 2022.***